

Hi! I'm **David Jones** and I appreciate you putting your confidence in me to assist you with your next vehicle purchase! In the many years of specializing in automotive lending and helping good people like yourself get approved for car loans, I've created close relationships with hundreds of automotive lenders. I only work with the best lenders so that I can provide you with the best service in the Twin Cities area.

In order to make this process go smoothly, there are a few things I'll need you to bring with you when we meet.

### 1. Proof of Income

- Your last 2 (most recent) paystub receipts to show the lender that you've been employed.

# 2. 2 Utility Bills

- The will need to be in your name or at least have your name on it with other payer. (Cable, Heat, Rent, Renters Insurance, etc.)

#### 3. 5 Personal References

- Some people who know you well and will say nice things about you if the lender calls them. They don't always call, but just in case!
- 4. Go to www.ShakopeeChevrolet.com/DavidJones

## and fill out the questionnaire for a fast start!

5. Don't wait to do this, we want to get this party started, right? If I know you're committed, I can make this process move fast!

#### **VERY IMPORTANT**

When you've collected and completed these items, please (and this is important). Call me at 952-467-8446 or (fast track!) text me at <a href="https://www.ShakChev.com/TextDavid">www.ShakChev.com/TextDavid</a> to set up an appointment. I want to give you all of my attention which is why I work by appointment. When we are together, you will have my undivided attention!